

# CWPIN Board Meeting March 30, 2007

## CWPIN B.O.D

- 1] PRO CON'S - SPARKS - DAILY BOARD VISION
- 2] PURPOSE - MISSION - VALUES
- 3] GROWTH - NETWORK - BOARD
- 4] RFP (COMM)
- 5] REVENUE SHARING \$
- 6] RESIDENCY ... KITTY
- 7] CERTIFICATION & LICENSURE
- 8] NETWORK CAPABILITIES
- 9] MEMBER PRIVILEGES
- 10] CRITERIA FOR MEMBERSHIP
- 11] MARKETING INITIATIVES

## REVENUE SHARING

KITTY - IN-KIND SERVICE

DOESN'T TAKE \$ OFF BOARD  
DON'T WANT TO LOSE \$

PAT SOMEDIE IN A SEAT = \$

REPORT LEVEL ... PROFIT SHARING

COUNTERS SACRED OTHER NEEDS/VALUES

INDIVIDUAL WRITTEN AGREEMENT

[JOE & KITTY - PROFIT AGREEMENT]

## Sharing + attracting resources

Soft Side - vs - hard product

Relationships - Productivity

Human Capital - common goal

Measure in different way

Capacity/ware

Measure value to do right thing

Missions - Establish a metric productivity

Aspirations - Common Goals

Personnel

## PRIVILEGES: Open the gates then what?

Membership

Can make \$ using this

On Web - learn participation

Tools? - trinkets, spoons

Graduation - Use of pull down menu

Exams - Process RFP initiation

Practicum - Discount on personal

Certification [for skill set]

License - Permit to plan Capacity/ware

Certification to use the Technology

License is capacity to use

## Permit = organization

by buys CW which includes an operator but fear of train another operator not in install orientation then must pay

Help Desk? - Capacity/ware Administrator

Free CW Training on schedule

Bill for on site servicing

Application - on web

## You snooze, you lose MAKE IT UP to pass

### Nature of Residency: Fact finding "Sniffing"

RESIDENCY - Network Extension

- Keep Group Small - Technology Sharing (Content Laden)
- Build foundation correctly (Grid arms →)
- 300+ people in a set up is the zone
- Emphasize role on operator importance
- Assign Mentor/Coach

## MIN RESIDENCY SEAT

\$ 1,170

Application	\$100
Library	\$795
Software	\$1,695
RESIDENCY	\$ 795
EXAMS	\$ 550
PRACTICUM	\$ 250

\$1,695  
\$495

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